



1C Company

Development, support and distribution of
software

1C:Enterprise

Business applications platform

Agenda

- About 1C Company and 1C:Enterprise
- Ideas of fast implementation for your city
- Implementation Results, Examples and Implementation Effects
- BI (Business Intelligence)
- Regions in which cloud systems are implemented
- 1C:FRESH (“cloud” 1C Technology)
- 1C Applications:
 - 1C:Document Management
 - 1C:Enterprise Accounting, 1C:HR Management
 - 1C:Small Business

1C:Enterprise Business application platform



1 500 000

businesses and government
organizations run
1C:Enterprise - based software



5 000 000

users of
1C:Enterprise - based
software products



1 200

certified business solutions built on
1C:Enterprise platform



300 000

developers use 1C:Enterprise
development framework



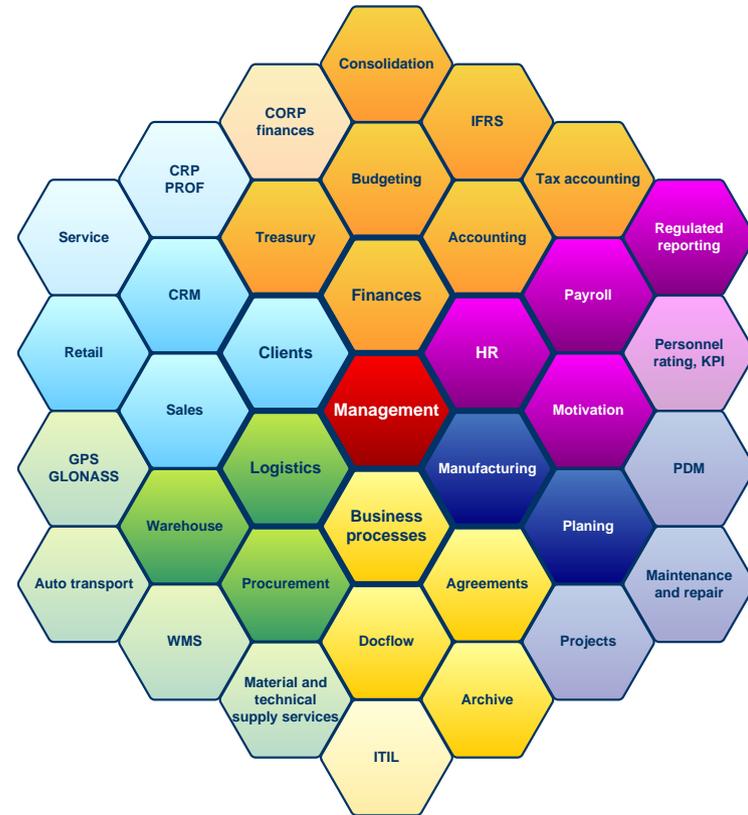
1 500

employees in 1C company

1C:Enterprise

Integrated solutions for enterprise resource management

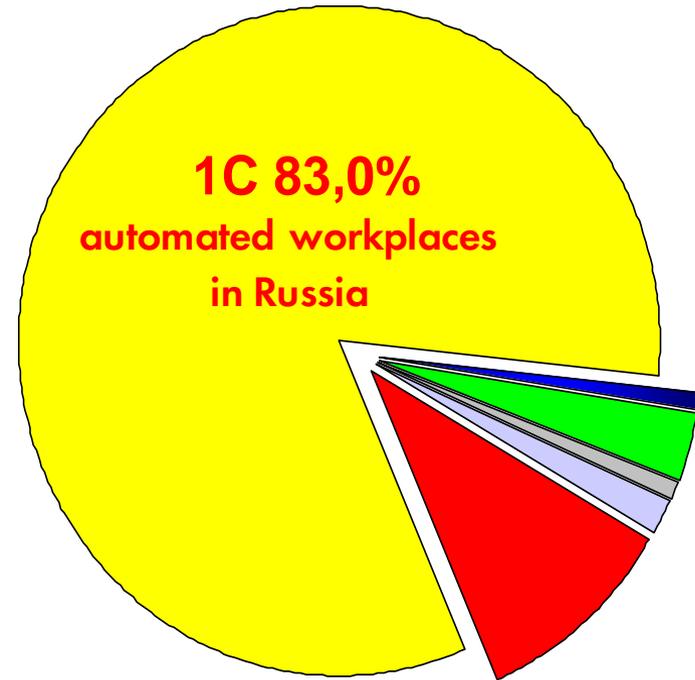
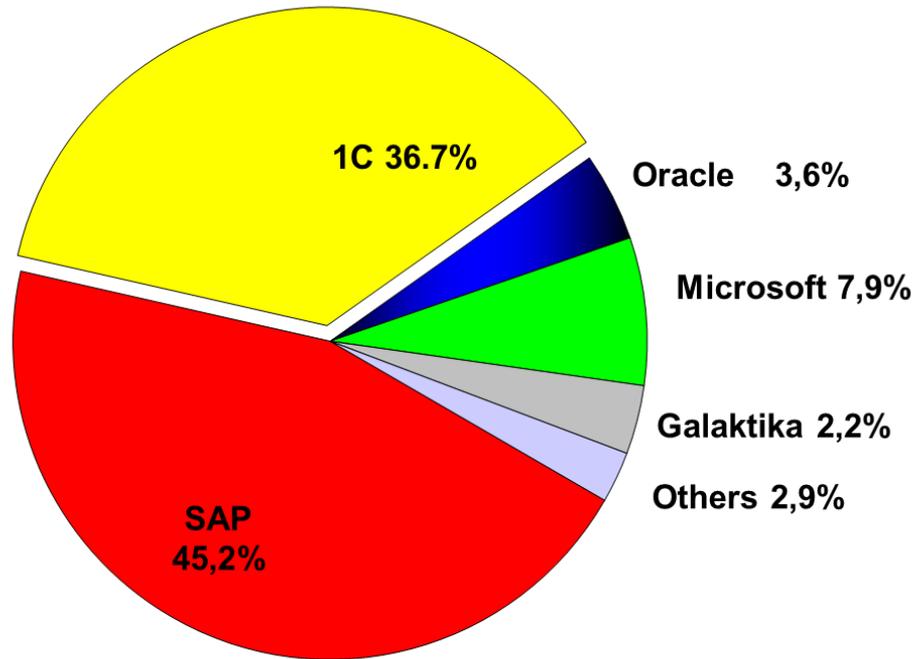
- Manufacturing management
- Financial management
- Retail management
- Warehouse logistics
- CRM
- HR and Payroll management
- Financial accounting (1C: Accounting - the most popular accounting app in a number of countries)
- Docflow management
- Industry solutions



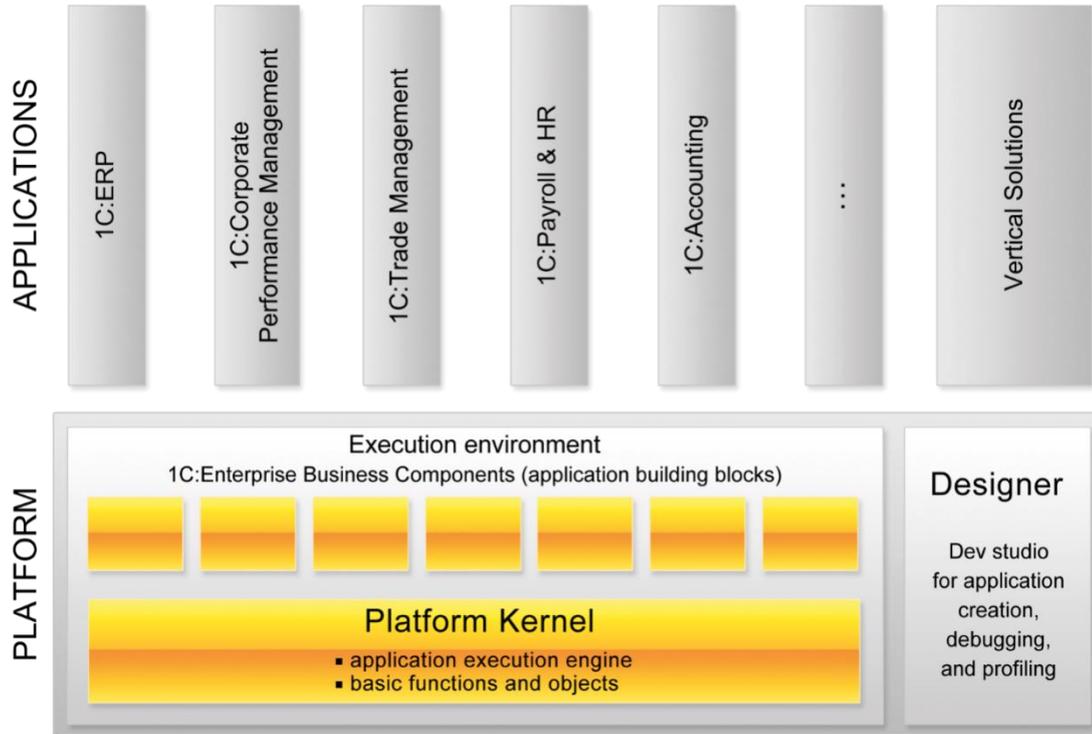
1C Customers



1C:Enterprise market share in Russia is 83% (in number of workplaces)



1C:Enterprise keys to success



- Innovative world-class technological platform
- System of platform-based applications for effective management and accounting

1C:Enterprise platform speaks 20 languages

AccountingBills (1C-Enterprise)

Quick menu: Sales, Purchases, Inventory, Accounting, Project/Time, Sales tax, Reports

Quotes, Sales orders, Sales invoices, Cash receipts, Credit memos, Cash sales, Price matrix, Statements

Start page

Sales (create...)
Sales order, Cash receipt, Sales invoice, Cash sale

Purchases (create...)
Purchase order, Bill payment (Check), Bill

Accounting (create...)
Journal entry, Chart of accounts

Quick links
Support / Live chat, User guide

Start page

Customer / Vendor Central

Sales Invoices

管理应用程序元配置 (1C-企业)

主要 购买 销售 商业股票 金融 企业子系统

在资料中搜索 信息

首页

货物销售

创建 搜索 取消搜索 在基础上创建 印刷 又

日期	号	顾客	仓库	相互和解
2009年4月18日 下午01:05:11	000000026	"Appliance...	销售部门	元
2009年4月18日 下午02:09:20	000000027	"Appliance...	销售部门	元
2009年4月25日 上午10:45:37	000000008	"Grocer's s...	小	元
2009年4月28日 上午10:54:24	000000012	"Appliance...	大	元
2010年1月15日 下午12:00:00	000000032	Tasty brea...	大	元
2010年2月2日 下午12:00:00	000000031	"Appliance...	大	元
2010年2月5日 下午12:00:00	000000033	Panther JSC	小	元
2010年2月23日 上午10:50:42	000000010	"Shoes" s...	大	元
2010年3月11日 上午11:53:48	000000030	"Butchery"...	小	元
2010年3月12日 上午10:35:33	000000034	Panther JSC	大	元
2010年5月12日 上午10:53:19	000000035	"Butchery"...	小	欧元
2010年6月30日 上午08:48:54	000000036	"Appliance...	销售部门	欧元

当前互相和解费用

承包人	货币
"Appliances" shop	元
"Appliances" shop	欧元
"Butchery" shop	元
"Butchery" shop	欧元
"Grocer's store" ...	元
"Grocer's store" ...	欧元

汇率

货币	比率
美元	6.13
欧元	7.99

程序说明 3 秒重调用 20

Cuentas por pagar - Contabilidad (1C-Enterprise)

Desde: 01/07/2013 Hasta: 12/07/2013 Interval: Semana Empresa: Abaco Soluciones S.A. All actions

Cuentas x Pagar:

Company	Deuda al 01/01/2013	Deuda al 12/07/2013
ESTRELLA PEREZ		93.06
RODRIGUEZ CEVALLOS DI...		4 482.67
Conlecon		125.17
	3 080.88	3 080.88
DigitalCity S.A.	113.22	15 029.72
Jose Maria Cruz		4 231.70
ANDRES BORBOR S.A.		50.40
	3 194.10	27 105.91

Cuentas x Pagar por Periodos:

Company	Period1	Period2	Period3
RODRIGUEZ CEVALLOS DIANA PADLA			1 032.34
Francisco			536.00
Roman			50.00
Un buen cliente		52.40	
Jose Maria Cruz			200.00
Agropel			556.80
AGRIPAC S.A.			137.76
	52.40	48 963.18	

Cuentas x Pagar vencidas al 12/07/2013:

Company	Amount
RODRIGUEZ CEVALLOS DIANA PADLA	4 559.53
DigitalCity S.A.	17 654.26
Servicio de Rientas Internas	10.00
Jose Maria Cruz	4 031.70
ANDRES BORBOR S.A.	50.40
AGRIPAC S.A.	12.31
BANCO INTERNACIONAL S.A.	27 175.82

Dinamica de Cuentas x Pagar:

1C:Enterprise was activated in 100 countries

Free online training hub:

<https://skillshub.1c-dn.com/>

1C Partners now can organize training in 30 countries:

Armenia

Azerbaijan

Belarus

Bulgaria

Canada

China

Cyprus

Czech

Ecuador

Estonia

Georgia

Germany

Italy

Kazakhstan

Kyrgyzstan

Latvia

Lithuania

Moldova

Mongolia

Poland

Romania

South Africa

Spain

Turkey

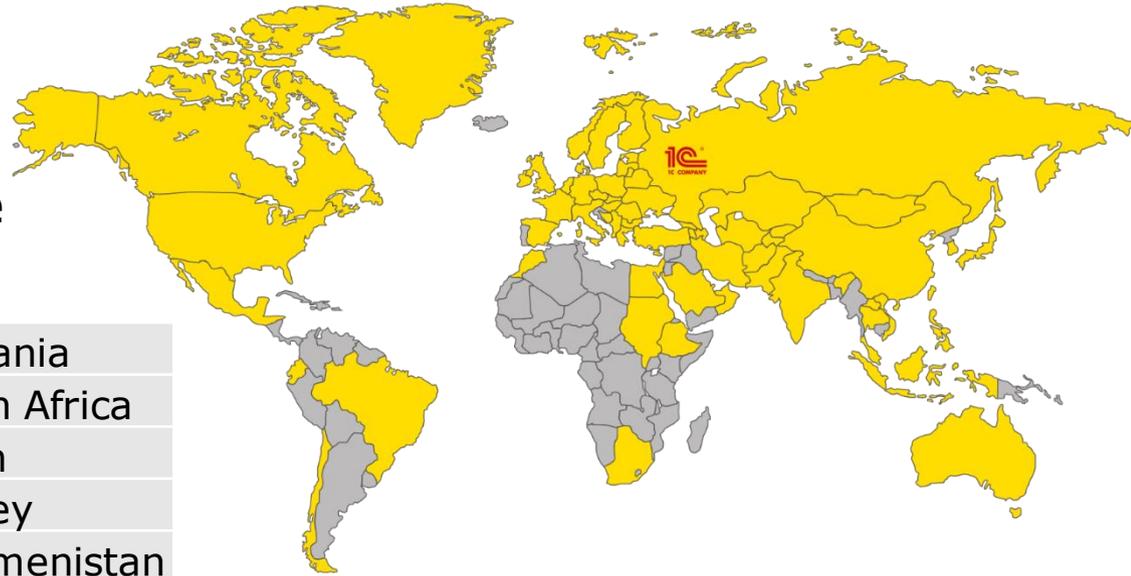
Turkmenistan

UAE

USA

Uzbekistan

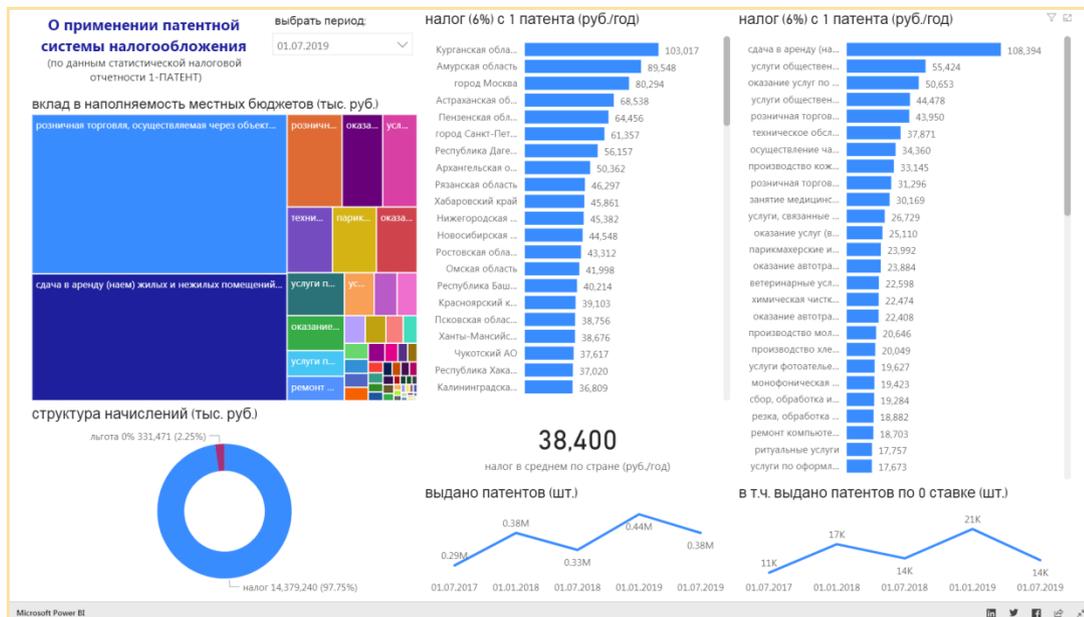
Vietnam



IDEAS OF FAST IMPLEMENTATION FOR YOUR CITY

- Citizens' appeals (reception, processing, monitoring of appeals)
- A system for quality control of road repairs (display of roads and bridge and other objects on the Google map; photo reports on the work performed with reference to GPS coordinates and etc)
- A system for project management
- Displaying information about real estate on a Google map (management of various statuses, display of financial indicators and etc)
- Property accounting for property tax control
- Open budget. Citizens can see to display the performance indicator of the city hall on the site (income and expenses, expenses by industry, expenses by government programs)

Open budget. Irkutsk region



Results of the implementation of the 1C cloud project in the Irkutsk region for 620 institutions

The Minister of Finance of the Irkutsk region summed up the implementation results:

The transparency of expenses has increased:

- The tool for monitoring and assessment of risk has been created:
 - Founder (Chief Budget Managers)
 - State Financial Control Service
- Preliminary control
- Detailing of expenses

Cost efficiency

Cost reduction:

by unifying processes

In 3 times by creating of a centralized data center (сопровождение)

Main results:

- Reliable salary information
- Reliable asset information:
 - Particularly valuable movable property (transport, equipment)
 - Immovable property (residential, non-residential)
- What is the salary level in the organization?
- What property is used (participates in the cost of providing the service)? What property isn't used (simply spends budget on taxes and operation)?
- What is the salary, additional accruals, co-workers in organization?
- The condition of the property directly involved in the service provision process: purchased, registered, commissioned, worn out, to be repaired/written off...
- Construction, major repairs, ongoing repairs
- What is purchased, legality, security standards
- Purchase prices of goods, works, services, etc.?

STATE ENTERPRISE "Specavtohozyajstvo"

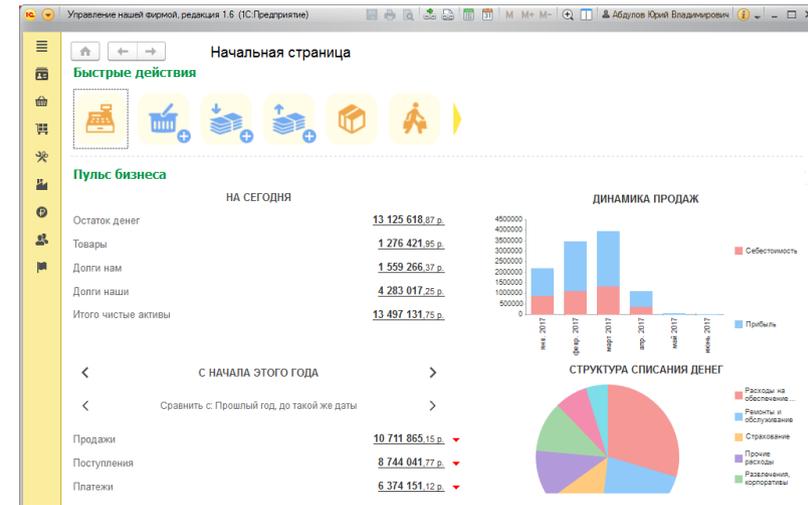
The main activities of the organization are the removal of Liquid Household Waste and Solid Household Waste.

- Automated business processes for the removal of Liquid Household Waste and Solid Household Waste:
 - conclusion of contracts (2500 contracts annually);
 - billing;
 - controlling of contract execution.
- Integration was made with the scales at the landfill for accounting and control of the volumes of garbage removed in order to calculate the tax (payment of environmental collection).
- Automation is performed by 1C:Small Business and 1C:Enterprise Accounting.

Results:

problems in business processes and accounting were detected;
conducted a comprehensive accounting audit;
reduced the cost of accounting by 40%
(outsourced accounting).

1C:Small Business



Performance indicators from centralization projects

Indicator	Value
IT Infrastructure Maintenance and User Support Costs	Reduce for 2 times or more
Wage Fund of accountants and payroll calculators (especially after the implementation of centralized accounting according to the "Shared Service Center" model)	Reduce from 30%
Paper Docflow	Reduce from 50%
Unearmarked or inefficient use of budget funds	Increased control of the General Manager of Budget Funds and Financial Institutions over the Financial and Economic Activities of Organizations
Transparency of income-generating activities. Social effect	Increases through integration with the State Information System on State and Municipal Payments

No experiments: a positive result is guaranteed!

BI. GENERAL PRINCIPLES FOR CREATING AND USING MANAGER'S REPORTING

- Priority of graphical way of data reflection
- Show all key figures
- Information prepared for decision-making
- Sequential detailing of necessary data for refinement
- Reporting with demonstration of changes in indicators from the beginning of the year, compared to similar periods of previous periods
- Methodology for calculating each key figure is described and always available

Note. The chart types on the Dashboard are for example of how consolidated data can be displayed



EXAMPLES OF ANALYTICAL REPORTS

- The checkboxes on the map show the implementation status of the selected cloud system in each area of the city. The county color displays the total value of the measure by county. Each district can be detailed by area
- Dark interface design made by Customer's request



Regions of Russia work on "cloud" 1C technology



Moscow. Universal automated budget accounting system 2,300 state organizations, 350,000 employees, 18,000 users.
Reduction of paper docflow by 62%, reduction of maintenance cost by 10 times (saving more than 1 billion rubles per year)



St. Petersburg. Unified information and analytical system of budget accounting.
All state organizations of the city



Tyumen region. Automated information system of management of resources of medical organizations of the region
Automation of inpatient care processes, personalized accounting, direct cost analysis



Irkutsk region. Automated information system of the management of the financial and economic activity of executive bodies of state power and state organizations of the region. 650 state organizations, 4,000 users.



Kaluga region. Unified Centralized Information Accounting and Reporting System



Arkhangelsk region. Information Management System of Financial and Economic Activities of State Organizations



Ulyanovsk region. Information Management System of Financial and Economic Activities of State Organizations



Sakhalin region. Unified centralized Accounting and Reporting Information System



Perm Krai. Unified Information System for Management of Financial and Economic Activities of State Organizations



Chuvash Republic. Accounting Automation System



Novgorod region. Unified centralized Accounting and Personnel Information System



Saha Republic. Unified centralized Accounting and Personnel Information System



Kursk Region. Unified centralized Accounting and Personnel Information System

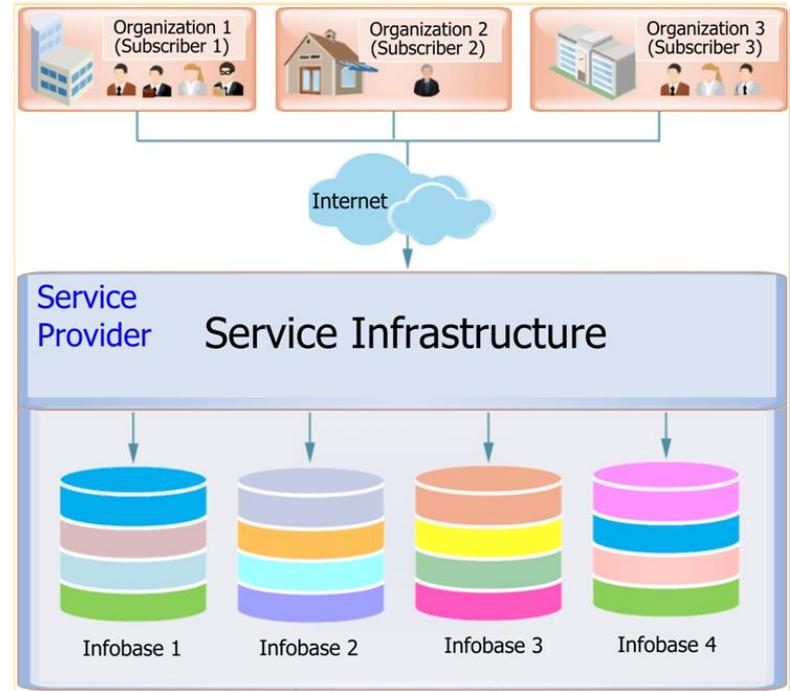
1C:FRESH

1C:FRESH is a cloud platform from 1C Company. Provides access to applied solutions (applications) 1C:Enterprise via Internet. Uses the SaaS model.

1C:FRESH allows tens, hundreds and thousands of organizations to work in a single information system. It allows you to quickly receive information from all organizations of your city.

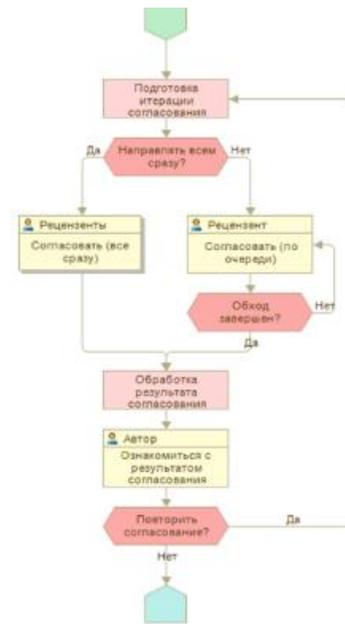
Advantages:

- accessibility of applications and data from anywhere (need only Internet)
- easy-to-use (work via browser)
- reduced support and maintenance costs
- automatic update (use the newest version of application)
- reliability and data security
- scalability



1C:Document Management (Electronic docflow and project management)

- "1C:Document Management 8" helps to organize storage and shared access to documents and files, automate business-processes and project activities. The product is designed based on the new platform "1C:Enterprise 8.3" and allows to work via web browser and mobile application. This system can you to set tasks for your subordinates and monitor the progress of their implementation in the information system, coordinate the necessary documents (orders, contracts) using your individual digital signature, switch to electronic document management, manage projects and much more.
- Document flow according to pre-set routes
 - Automation of the key processes of document processing (creation, registration, negotiation, confirmation and etc.)
 - Adjustment of individual routes for different documents and etc
- Shared access to document and files
 - Shared access to document and files with division of access rights
 - Storage of the versions of documents and files and etc
- Planning and control of project activities
 - Calendar planning of tasks and labor efforts (similar to Microsoft Project)
 - Settings up tasks for the employees (with planned deadlines and labor efforts) and etc
- Mobile Electronic Document Management System (EDMS)
 - The mobile client is designed for quick examination of corporate documents and tasks of the document management system. It allows forwarding the tasks set for an employee to his mobile device so he could complete them. The employee may set tasks for other employees. After data exchange takes place, they will be placed into the central base and forwarded to the mobile devices of the responsible parties.
- Electronic document management with the correspondents
 - Document accounting broken down by the correspondents
 - Working with contracts and etc.



1C:ENTERPRISE ACCOUNTING, 1C:HR MANAGEMENT

1C:Enterprise Accounting is the most popular application in Russia. It's designed to automate accounting, including the preparation of mandatory (regulated) reporting in organizations carrying out any types of commercial activities.

Opportunities:

- Accounting by documents
- Keeping records of the activities of several organizations
- Tax systems support
- Accounting for inventories
- Warehouse accounting
- Accounting for trade operations
- Accounting for banking and cash transactions
- Accounting for settlements with counterparties
- Accounting for fixed assets and intangible assets
- Accounting for manufacturing operations
- Final operations of the month
- Standard reports
- Regulated reporting

1C:HR Management:

- Personnel accounting and office work (hiring, layoff, personnel transfer)
- Military registration
- Staffing table (the right to leave, work schedule, working conditions)
- Accounting for labor, working hours and absenteeism (calculation of charges and payments in accordance with the actual hours worked)
- Vacation accounting
- Setting up wage systems, calculating and accounting for wages (automatic calculation of salaries, taxes, bonus and KPI, various forms of remuneration are supported)
- and etc

1C:Small Business

Each organization is unique. It operates its activities on garbage and market places, water and sewers, city heating, city graveyard and etc. 1C:Small Business will help to automate their unique processes.

Warehouse

- Quantitative and total accounting of products in warehouses
- Barcode Scanner Support
- Costs Accounting and Costs Allocation
- Analysis

Purchases

- Purchase orders
- Purchase prices
- Planning
- Analysis

Finance Management

- Bank and Cash documents
- Loan contracts
- Planning
- Analysis

Services management

- Accounting of services performed
- Planning
- Performance analysis

Production

- Production orders
- Planning
- Analysis
- Accounting

Sales management

- CRM
- Planning
- Sales Prices
- Sales orders
- Internet sales (site integration)

Thank you for your attention!

